





**Contact Center as a Service. Redefined.** 







# Customer service today requires a fresh, new approach

"73% of Customers rank CX as an important factor in their purchasing decisions and 59% of customers will walk away after several bad experiences.

- PwC



## La mejor manera de cuidar a nuestros clientes







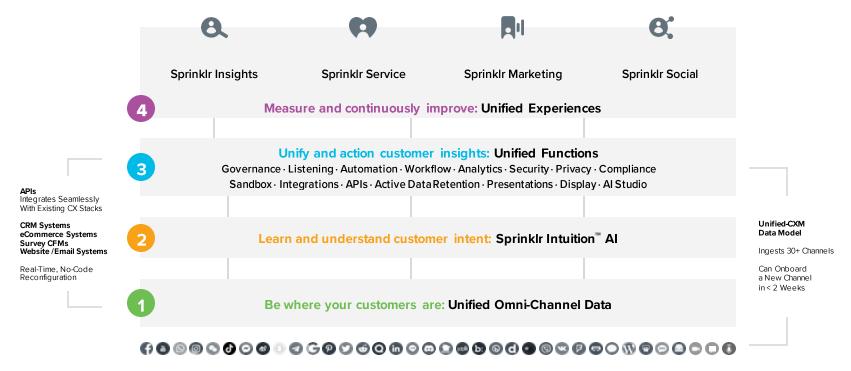
Cuida a tus clientes sin que ellos te contacten, comunicándote proactivamente Cuida a tus clientes dándoles las mejores herramientas de autoservicio Cuida a tus clientes dándole "superpoderes" a los agentes, con recomendaciones a tiempo real







## Sprinklr: the platform purpose-built to unify CXM









### **Contact centers need to evolve into Experience Centers**

1970s

Call Center

Support on Voice

**Customer Support** 

Change fueled by the need to provide better customer support

#### 2000s

#### Multi-Channel Customer Support Center

- Support on Voice and Email
- Early Multi-channel Customer Support









#### 2020

#### CCaaS

- Support on Voice, Social and Digital
- Omni-channel Customer Support
- Bots
- Automation
- Surveys
- Cloud-based



#### **Experience Center**

- Channel-less Support
- Conversational Al
- Digital First Self-Service
- Al everywhere
- Augmented Agent
- WFM
- Conversational Intelligence
- Unified Function & Interface





## **Channel-les Customer Experiences**

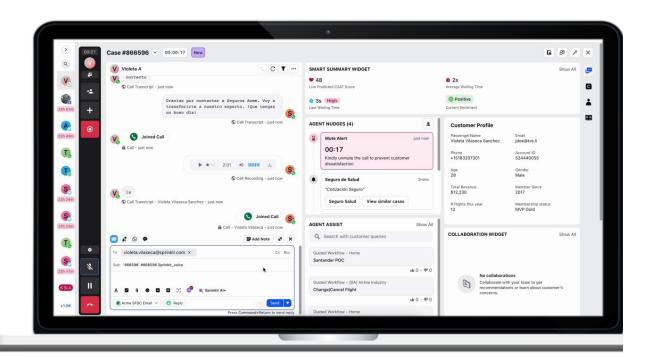


Real-time transcription of the omnichannel conversation with the customer and identification of Next Best Actions based on the detection of key moments of the call / interaction.

- Average operating time
- Reduced bounce rate
- Increase customer satisfaction



## **Augmented Agents**

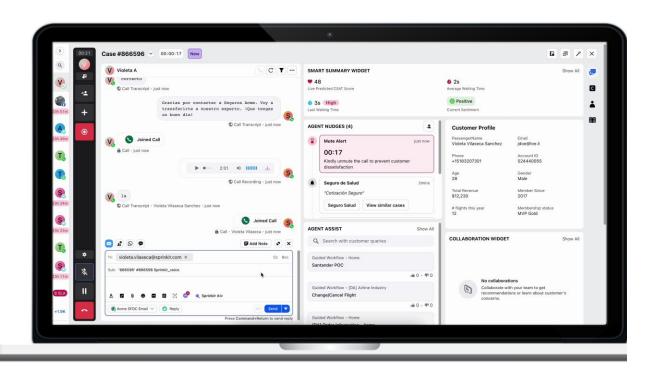


Assisted guided workflows for the agent based on automatic identification of the next best actions, integration of automations with the core systems of the entity.

- Impact on CSAT
- Operational Cost,
- Average Operation Time
- Impact on IT Infrastructure Maintenance



## **Al Everywhere**

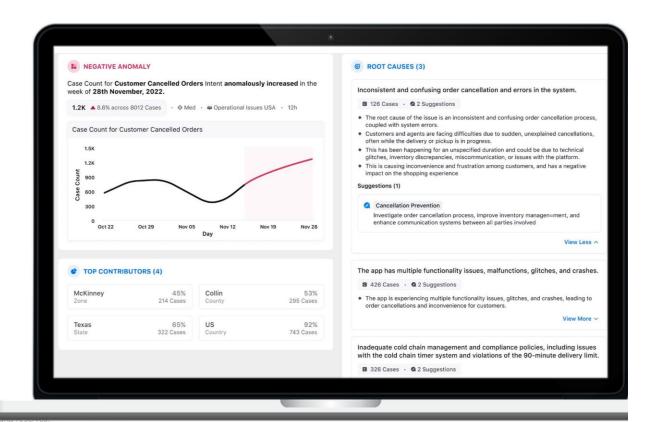


Customer satisfaction is identified in real time and the supervisor is alerted to intervene by whispering or reading an Al-generated summary.

- Impact on CSAT
- Churn Reduction
- Average Operation Time
- Agent Satisfaction
- Supervisor Satisfaction



## **Conversational Intelligence**





## Thank you

